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## ETICC, FAFTA

Carrie Aileen Ott  
*University of Tennessee - Knoxville*

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- Home
- General NAFTA Info
- Country Research
- Industry Research
- U.S. Trade Contacts
- Mexico Contacts
- Commercial Services

**The ETICC is dedicated to helping businesses in Tennessee to research and enter international markets. Global business is the business of the future and this site is dedicated to providing American companies with the knowledge and utilities to enter successfully into every international market. This NAFTA-oriented section of the ETICC website is devoted to assisting businesses in the United States and Mexico in the pursuit of commercial growth and opportunities via Internet-based research.**



## General NAFTA Info

- Home
- General NAFTA Info**
- Country Research
- Industry Research
- U.S. Trade Contacts
- Mexico Contacts
- Commercial Services

Web Page	Description
<a href="#"><u><b>SICE Foreign Trade Information System</b></u></a>	Provides documented text and analysis NAFTA treaties and regulations; available in English and Spanish.
<a href="#"><u><b>The NAFTA Center</b></u></a>	Offers telephone directory of trained bi NAFTA specialists as well as vast doc database; available in English & Spanish
<a href="#"><u><b>NAFTA Customs Website</b></u></a>	Includes detailed customs info and tim pertaining to all border import/export c available in English & Spanish.
<a href="#"><u><b>NAFTAnet</b></u></a>	Focuses on promotion of international t through advanced technologies, such a special links for small businesses.

## ORGANIZATION OF AMERICAN STATES - TRADE UNIT


**SICE**

Foreign Trade Information System  
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 Sistema de Informação sobre Comércio Exterior  
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[SICE Home](#)
[What's new?](#)
[Index](#)
[Search](#)
[OAS Home](#)
[Trade Unit](#)
[Glossary](#)
[Feedback](#)

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## Texts of Trade Agreements

<p><b>Multilateral Agreements:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">WTO/GATT</a></li> </ul>	<p><b>Free Trade Agreements:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">NAFTA</a>: Canada, Mexico, and the United States</li> <li>● <a href="#">Group of Three</a>: Colombia, Mexico, and Venezuela</li> <li>● <a href="#">Bolivia - Mexico</a></li> <li>● <a href="#">Canada - Chile</a></li> <li>● <a href="#">Central America - Dominican Republic</a></li> <li>● <a href="#">Costa Rica - Mexico</a></li> <li>● <a href="#">Chile - Mexico</a></li> <li>● <a href="#">Mexico - Nicaragua</a></li> </ul>	<p><b>Bilateral Agreements:</b></p> <ul style="list-style-type: none"> <li>■ <b>Economic Complementation</b></li> <li>■ <b>Free and Preferential Trade</b></li> <li>■ <b>Partial Scope</b></li> </ul> <p>Signed by:</p> <ul style="list-style-type: none"> <li>● <a href="#">Argentina</a></li> <li>● <a href="#">Bolivia</a></li> <li>● <a href="#">Brazil</a></li> <li>● <a href="#">Chile</a></li> <li>● <a href="#">Colombia</a></li> <li>● <a href="#">Costa Rica</a></li> <li>● <a href="#">Dominican Republic</a></li> <li>● <a href="#">Ecuador</a></li> <li>● <a href="#">El Salvador</a></li> <li>● <a href="#">Guatemala</a></li> <li>● <a href="#">Honduras</a></li> <li>● <a href="#">Mexico</a></li> <li>● <a href="#">Nicaragua</a></li> <li>● <a href="#">Panama</a></li> <li>● <a href="#">Peru</a></li> <li>● <a href="#">Venezuela</a></li> </ul>
<p><b>Regional Scope Agreements:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">LAIA/ALADI</a></li> </ul>	<p><b>Temporary Non-Reciprocal Agreements:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">CARICOM - Colombia</a></li> <li>● <a href="#">CARICOM - Venezuela</a></li> </ul>	<p><b>General Association and Cooperation Agreements:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">Association of Caribbean States</a></li> <li>● <a href="#">Third Declaration of Tuxtla</a></li> </ul>
<p><b>Customs Unions:</b></p> <ul style="list-style-type: none"> <li>● <a href="#">Andean Community</a></li> <li>● <a href="#">CACM</a></li> <li>● <a href="#">CARICOM</a></li> <li>● <a href="#">MERCOSUR</a></li> </ul>		

### MULTILATERAL AGREEMENTS

## WTO/GATT - World Trade Organization/General Agreement on Tariffs and Trade

- |  |  |
|--|--|
| ● <b>Canada - Chile:</b> Free Trade Agreement  | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● <b>Canada - Chile:</b> Agreement on Environmental Cooperation  | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● <b>Canada - Chile:</b> Agreement on Labour Cooperation   | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● Joint Statement of Trade Ministers, First Meeting of the <b>Canada - Chile</b> Free Trade Agreement Commission | <a href="#">English</a><br><a href="#">Spanish</a>                           |

Back to the [Table of Trade Agreements](#)

---

## Central America

- |   |                         |
|---|-------------------------|
| ● <b>Central America - Dominican Republic:</b> Free Trade Agreement   | <a href="#">Spanish</a> |
| ● Protocol Amending the Free Trade Agreement between <b>Central America</b> and the <b>Dominican Republic</b> (Protocol signed April 16,1998) | <a href="#">Spanish</a> |

Back to the [Table of Trade Agreements](#)

---

## Chile



- European Community - MERCOSUR:**  
 Interregional Framework Cooperation Agreement
 
[English](#)  
[Spanish](#)
  
- Framework Agreement for the Creation of a Free Trade Area between the **Andean Community** and **MERCOSUR**

[Spanish](#)
  
- Address to the XII Meeting of the Common Market Council
 
[English](#)  
[Spanish](#)
  
- Proceedings of the XXIV Meeting of the Common Market Group
 
[Portuguese](#)
  
- Joint Declaration of the Presidents of the Mercosur Countries
 
[Portuguese](#)
  
- Additional information
 
[English](#)  
[Portuguese](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## FREE TRADE AGREEMENTS

---

### Bolivia

- Bolivia - Mexico:** Free Trade Agreement
 
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

### Canada

[Back to the Table of Trade Agreements](#)

---

## MERCOSUR / MERCOSUL - Southern Common Market

● Treaty of Asuncion	<a href="#">English</a> <a href="#">Portuguese</a> <a href="#">Spanish</a>
● Protocol of Ouro Preto	<a href="#">English</a> <a href="#">Portuguese</a> <a href="#">Spanish</a>
● Protocol of Brasilia for the Solution of Controversies	<a href="#">English</a> <a href="#">Portuguese</a> <a href="#">Spanish</a>
● Protocol of Colonia	<a href="#">Portuguese</a> <a href="#">Spanish</a>
● Protocol of Montevideo on Trade in Services in the Southern Common Market	<a href="#">Spanish</a>
● Declaration Concerning Financial Mechanisms for Regional Integration	<a href="#">Portuguese</a>
● Agreement between MERCOSUR and the Eastern Republic of Uruguay establishing the location and functions of the Mercosur Administrative Secretariat	<a href="#">Portuguese</a>
● Decisions of the Council of the Common Market	<a href="#">Portuguese</a> <a href="#">and</a> <a href="#">Spanish</a>
● Resolutions of the Common Market Group	<a href="#">Portuguese</a> <a href="#">and</a> <a href="#">Spanish</a>
● <b>Bolivia - MERCOSUR:</b> Economic Complementation Agreement	<a href="#">Portuguese</a> <a href="#">Spanish</a>
● <b>Chile - MERCOSUR:</b> Economic Complementation Agreement	<a href="#">Spanish</a>

● General Treaty on Central American Integration	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● Legal Instruments of Economic Integration	<a href="#">Spanish</a>
● Central American Treaty on the Solution of Commercial Controversies	<a href="#">Spanish</a>

Back to the [Table of Trade Agreements](#)

---

## CARICOM - Caribbean Community and Common Market

● Treaty Establishing the Caribbean Community and Common Market	<a href="#">English</a> <a href="#">Spanish</a>
● Protocol Amending the Treaty establishing the Caribbean Community (Protocol VII: Disadvantaged Countries, Regions and Sectors)	<a href="#">English</a>
● Protocol Amending the Treaty establishing the Caribbean Community (Protocol VI: Transport Policy)	<a href="#">English</a>
● Protocol Amending the Treaty establishing the Caribbean Community (Protocol V: Agricultural Policy)	<a href="#">English</a>
● Protocol Amending the Treaty establishing the Caribbean Community (Protocol IV: Trade Policy)	<a href="#">English</a>
● Protocol Amending the Treaty Establishing the Caribbean Community (Protocol III: Industrial Policy)	<a href="#">English</a>
● Protocol Amending the Treaty Establishing the Caribbean Community (Protocol II: Establishment, Services and Capital) - Montego Bay, July 1997	<a href="#">English</a>
● Protocol Amending the Treaty Establishing the Caribbean Community - Chaguaramas, July 4, 1973	<a href="#">English</a>
● <a href="#">CARICOM Website</a>	



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## Andean Community

● Protocol of Trujillo	<a href="#">Spanish</a>
● Codification of the Andean Subregional Integration Agreement (Cartagena Agreement)	<a href="#">English</a> <a href="#">Spanish</a>
● Protocol of Sucre	<a href="#">Spanish</a>
● Treaty creating the Court of Justice of the Cartagena Agreement	<a href="#">English</a> <a href="#">Spanish</a>
● Treaty Modifying the Court of Justice of the Cartagena Agreement	<a href="#">Spanish</a>
● Constituent Agreement of the Andean Parliament	<a href="#">Spanish</a>
● Act of Guayaquil - Tenth Andean Presidential Council	<a href="#">Spanish</a>
● Decisions of the Commission of the Cartagena Agreement	<a href="#">Spanish</a>
● Resolutions of the General Secretariat	<a href="#">Spanish</a>
● Rulings of the Court of Justice	<a href="#">Spanish</a>
● Framework Agreement for the Creation of a Free Trade Area between the <b>Andean Community</b> and <b>MERCOSUR</b>	<a href="#">Spanish</a>
● The Andean Community Member States of <b>Colombia, Ecuador, Peru and Venezuela</b> with <b>Brazil</b> : Partial Scope Economic Complementation Agreement	<a href="#">Spanish</a>
● Andean Community Website	<a href="#">Spanish</a>

Back to the [Table of Trade Agreements](#)

---

## CACM - Central American Common Market and its Members

● General Agreement on Tariffs and Trade - GATT 1947	<a href="#">English</a> <a href="#">Spanish</a>
● Punta del Este Declaration (Launch of the Uruguay Round of GATT Negotiations)	<a href="#">English</a> <a href="#">Spanish</a>
● Final Act of the Uruguay Round and the Marrakesh Agreement establishing the World Trade Organization (HTML version)	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● Final Act of the Uruguay Round and the Marrakesh Agreement establishing the World Trade Organization (FTP Site)	<a href="#">English</a> <a href="#">Spanish</a>
● Singapore Ministerial Declaration (Adopted on 13 December 1996)	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● Ministerial Declaration on Trade in Information Technology Products (Singapore, 13 December 1996)	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● Geneva Ministerial Declaration (Adopted on 20 May 1998)	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>

Back to the [Table of Trade Agreements](#)

---

## REGIONAL SCOPE AGREEMENTS

---

### LAIA - Latin American Integration Association (officially ALADI)

↪ Treaty of Montevideo - 1980	<a href="#">English</a> <a href="#">Portuguese</a> <a href="#">Spanish</a>
↪ Resolutions	<a href="#">Spanish</a>
↪ ALADI Website	<a href="#">Spanish</a>

Back to the [Table of Trade Agreements](#)

---

## CUSTOMS UNIONS

## **G3 - Group of Three (Free Trade Agreement between Mexico, Colombia and Venezuela)**

- Treaty on Free Trade between Mexico, Colombia and Venezuela [English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## **Mexico**

- **Mexico - Bolivia:** Free Trade Agreement [Spanish](#)
- **Mexico - Chile:** Free Trade Agreement [Spanish](#)
- **Mexico - Costa Rica:** Free Trade Agreement [Spanish](#)
- **Mexico - Nicaragua:** Free Trade Agreement [Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## **NAFTA - North American Free Trade Agreement between Canada, Mexico, and the United States**

- |  |  |
|--|--|
| ● <b>Chile - Canada:</b> Free Trade Agreement  | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● <b>Chile - Canada:</b> Agreement on Environmental Cooperation  | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● <b>Chile - Canada:</b> Agreement on Labour Cooperation   | <a href="#">English</a><br><a href="#">French</a><br><a href="#">Spanish</a> |
| ● Joint Statement of Trade Ministers, First Meeting of the <b>Chile - Canada</b> Free Trade Agreement Commission | <a href="#">English</a><br><a href="#">Spanish</a>                           |
| ● <b>Chile - Mexico:</b> Free Trade Agreement  | <a href="#">Spanish</a>  |

Back to the [Table of Trade Agreements](#)

---

## Costa Rica

- |  |                         |
|--|-------------------------|
| ● <b>Costa Rica - Mexico:</b> Free Trade Agreement | <a href="#">Spanish</a> |
|--|-------------------------|

Back to the [Table of Trade Agreements](#)

---

## Dominican Republic

- |   |                         |
|---|-------------------------|
| ● <b>Dominican Republic - Central America:</b> Free Trade Agreement   | <a href="#">Spanish</a> |
| ● Protocol Amending the Free Trade Agreement between <b>Central America</b> and the <b>Dominican Republic</b> (Protocol signed April 16,1998) | <a href="#">Spanish</a> |

Back to the [Table of Trade Agreements](#)

---

● Text of the Agreement	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● North American Agreement on Environmental Cooperation	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● North American Agreement on Labor Cooperation	<a href="#">English</a> <a href="#">French</a> <a href="#">Spanish</a>
● Understanding Between the Parties to the NAFTA Concerning Chapter Eight - Emergency Action	<a href="#">English</a>
● Joint Statement of Trade Ministers - Fourth Meeting of the NAFTA Commission	<a href="#">English</a>
● Joint Statement of Trade Ministers - Fifth Meeting of the NAFTA Commission	<a href="#">English</a>
● Joint Statement of Trade Ministers - Sixth Meeting of the NAFTA Commission	<a href="#">English</a> <a href="#">Spanish</a>
● Reports to the Free Trade Commission (established under NAFTA Article 2001)	<a href="#">English</a> <a href="#">French</a>

[Back to the Table of Trade Agreements](#)

---

## Nicaragua

- **Nicaragua - Mexico: Free Trade Agreement** [Spanish](#)

[Back to the Table of Trade Agreements](#)

---

### **ECONOMIC COMPLEMENTATION, PARTIAL SCOPE, and FREE AND PREFERENTIAL TRADE AGREEMENTS**

---

## Argentina



➤ **Argentina - Chile:** Economic Complementation Agreement (Second Protocol). Signed in Montevideo, Uruguay, June 16, 1992

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Bolivia

➤ **Bolivia - Chile:** Economic Complementation Agreement

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Brazil

➤ **Brazil and the Andean Community Members of Colombia, Ecuador, Peru and Venezuela:** Partial Scope Economic Complementation Agreement

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Chile

- 📌 **Chile - Argentina:** Economic Complementation Agreement (Second Protocol). Signed in Montevideo, Uruguay, June 16, 1992 [Spanish](#)
- 📌 **Chile - Bolivia:** Economic Complementation Agreement [Spanish](#)
- 📌 **Chile - Colombia:** Economic Complementation Agreement [Spanish](#)
- 📌 **Chile - Ecuador:** Economic Complementation Agreement [Spanish](#)
- 📌 **Chile - Mexico:** Economic Complementation Agreement [English](#)  
[Spanish](#)
- 📌 **Chile - Peru:** Economic Complementation Agreement [Spanish](#)
- 📌 **Chile - Venezuela:** Economic Complementation Agreement [Spanish](#)

[Back to the Table of Trade Agreements](#)

---

## Colombia

- 📌 **Colombia, Ecuador, Peru and Venezuela (as Members of the Andean Community) with Brazil:** Partial Scope Economic Complementation Agreement [Spanish](#)
- 📌 **Colombia - Chile:** Economic Complementation Agreement [Spanish](#)
- 📌 **Colombia - Panama:** Partial-Scope Agreement [English](#)  
[Spanish](#)

[Back to the Table of Trade Agreements](#)

---

## Costa Rica

📌 **Costa Rica - Panama:** Free and Preferential Trade Agreement

[English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Dominican Republic

📌 **Dominican Republic - Panama:** Trade Agreement

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Ecuador

📌 **Ecuador, Colombia, Peru, and Venezuela (as Members of the Andean Community) with Brazil:** Partial Scope Economic Complementation Agreement

[Spanish](#)

📌 **Ecuador - Chile:** Economic Complementation Agreement

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## El Salvador

📌 **El Salvador - Panama:** Free and Preferential Trade Agreement

[English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

Panama

**Panama - Colombia:** Partial-Scope Agreement

English

## Guatemala

📌 **Guatemala - Panama:** Free and Preferential Trade Agreement

[English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Honduras

📌 **Honduras - Panama:** Free and Preferential Trade Agreement

[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Mexico

📌 **Mexico - Chile:** Economic Complementation Agreement

[English](#)  
[Spanish](#)

📌 **Mexico - Panama:** Partial-Scope Agreement

[English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---

## Nicaragua

📌 **Nicaragua - Panama:** Free and Preferential Trade Agreement

[English](#)  
[Spanish](#)

Back to the [Table of Trade Agreements](#)

---



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The Center's primary focus is outreach activities pertaining to the Agreement. For example, answering questions received telephonically using specially trained bilingual NAFTA Trade Specialists and maintaining an eleven line automated fax service with over 600 NAFTA related documents that can be accessed worldwide 24 hours a day. The NAFTA staff also responds to requests for printed information, participates in trade fairs, seminars and other activities.. Telephone numbers for the Center are listed under "NAFTA Center Telephone Numbers".

Mailing Address for the NAFTA Center:

**The NAFTA Center  
U.S. Customs Service  
P.O. Box 610088  
Dallas, TX 75261-0088**

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<a href="#">Home</a>
<a href="#">General NAFTA Info</a>
<b><a href="#">Country Research</a></b>
<a href="#">Industry Research</a>
<a href="#">U.S. Trade Contacts</a>
<a href="#">Mexico Contacts</a>
<a href="#">Commercial Services</a>

Web Page	Description
<a href="#"><u>CIA World Factbook</u></a>	Offers general geographic, cultural, and socioeconomic information on every country; also provides section for transnational issues for each selected country; excellent!
<a href="#"><u>INEGI de Mexico</u></a>	Provides host of detailed subjects about demographics, commerce, and government of Mexico; Spanish & English available.
<a href="#"><u>U.S. Department of Commerce International Trade Center</u></a>	Excellent source of assistance for export programs, international marketing information, and trade promotion.
<a href="#"><u>BANCOMEXT</u></a>	Great source for trade leads, news sources, general information, and investment guides about Mexico; Spanish & English available.
<a href="#"><u>Country Commercial Service Guide List</u></a>	Directory of commercial information, arranged in alphabetical order of country; general overview of large industry and trade statistics.

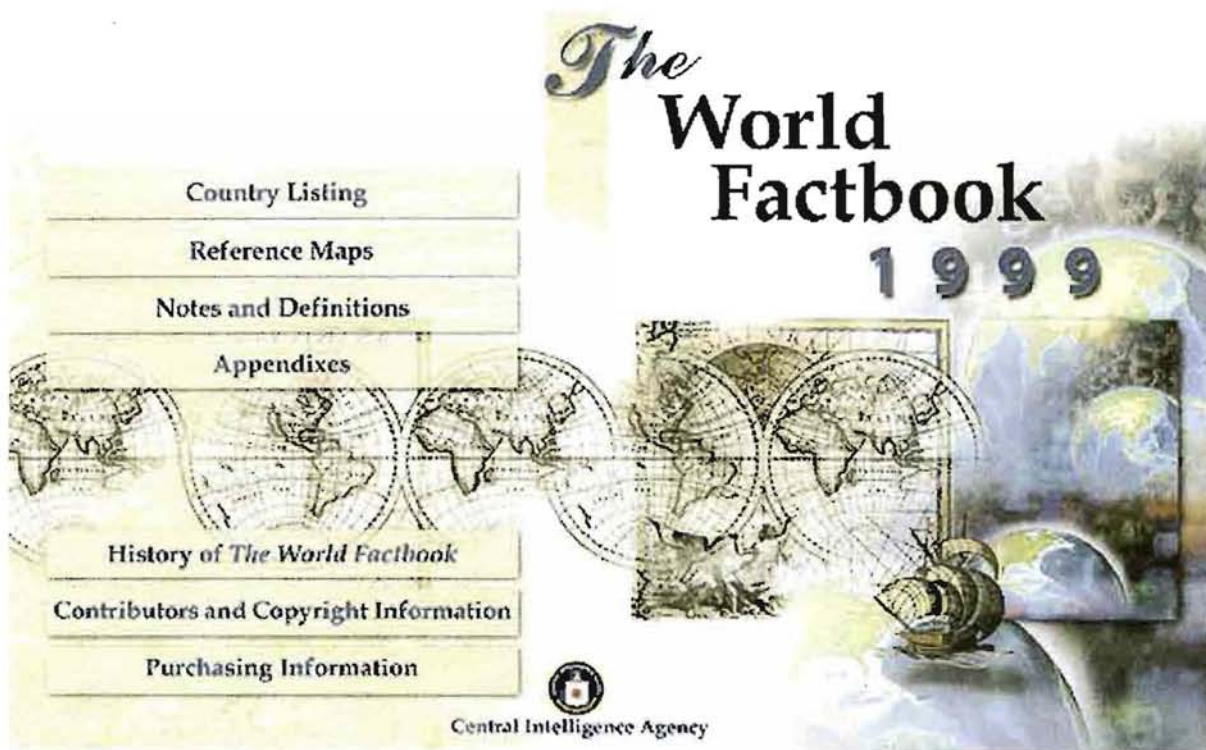




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- [Home](#)
- [General NAFTA Info](#)
- [Country Research](#)
- [Industry Research](#)**
- [U.S. Trade Contacts](#)
- [Mexico Contacts](#)
- [Commercial Services](#)

Web Page	Description
<p align="center"><b><u>IDB Economic and Social Database</u></b></p>	<p>Search engine provides socioeconomic, demographic, and industry-related statistics for each Latin American country.</p>
<p align="center"><b><u>INEGI de Mexico</u></b></p>	<p>Provides host of detailed subjects about demographics, commerce, and government in Mexico; Spanish and English available.</p>
<p align="center"><b><u>U.S. Department of Commerce International Trade Center</u></b></p>	<p>Excellent source of assistance for export programs, international marketing information, and trade promotion.</p>
<p align="center"><b><u>BANCOMEXT</u></b></p>	<p>Great source for trade leads, news, and general information; investment guides about Mexico; available in Spanish &amp; English.</p>



*In general, information available as of 1 January 1999  
was used in the preparation of this edition.*

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Search Engines](#)[Information on NAFTA](#)[Regional and State Information  
on Mexico](#)[Legal Resources/Information  
on Mexico/Latin America](#)[Information on Mexico from U.S.  
Govt. Agencies & Organizations](#)[Information on Mexico from U.S.  
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INVERSIONISTA EXTRANJERO](#)[The Gift & Decoration Catalog](#)

## Introduction

Founded in 1937, The Mexican Bank for Foreign Trade - **Bancomext** - is the Federal Government's leading financial institution responsible for the channeling of credit, guarantees, and promotion services to foster international trade and to facilitate the direct flow of foreign investment into the country.





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International Trade Administration  
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<a href="#">Trade Offices Nationwide</a>	<a href="#">Export Education Events</a>	<a href="#">Publications and Software</a>
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In Mexico, the Bank offers its services to exporters and importers through its headquarters located in Mexico City and Bancomext Centers located throughout the country. Abroad, Bancomext has a network of representative offices worldwide maintained as Trade Commissions of Mexico. The Trade Commissions of Mexico assist businesses seeking Mexican products to import and those seeking foreign investment opportunities such as setting up an industrial facility and subcontract manufacturing and services in Mexico.

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## Goals

The primary goal in launching this web site is to maintain a **One-Stop Mexico Information Center** for U.S. companies seeking or actively doing business in and with Mexico. The comprehensive on-line service provides current and authoritative information of key contacts, directories, publications and documents from worldwide sources.

---

**Trade Commission of Mexico**  
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### COUNTRY LIST

#### A

[ALGERIA...](#) [ARGENTINA...](#) [ARMENIA...](#) [AUSTRALIA...](#) [AUSTRIA...](#) [Return to Menu](#)

---

#### B

[BAHAMAS...](#) [BAHRAIN...](#) [BANGLADESH...](#) [BARBADOS...](#) [BELGIUM...](#) [BOLIVIA...](#) [BOTSWANA...](#)  
[BRAZIL...](#) [BULGARIA...](#) [BURKINA FASO...](#) [BURMA \(MYANMAR\)...](#)

[Return to Menu](#)

---

#### C

[CAMEROON...](#) [CANADA...](#) [CAPE VERDE...](#) [CHAD...](#) [CHILE...](#) [CHINA...](#) [COLOMBIA...](#) [COSTA RICA...](#)  
[COTE D'IVOIRE...](#) [CYPRUS...](#) [CZECH REPUBLIC...](#)

[Return to Menu](#)

---

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[DENMARK...](#) [DOMINICAN REPUBLIC...](#)

[Return to Menu](#)

---

## **E**

[ECUADOR...](#) [EGYPT...](#) [EL SALVADOR...](#) [ETHIOPIA...](#) [EUROPEAN COMMUNITY...](#)

[Return to Menu](#)

---

## **F**

[FINLAND...](#) [FRANCE...](#)

[Return to Menu](#)

---

## **G**

[GERMANY...](#) [GHANA...](#) [GREECE...](#) [GUATEMALA...](#) [GUINEA...](#)

[Return to Menu](#)

---

## **H**

[HAITI...](#) [HONDURAS...](#) [HONG KONG...](#) [HUNGARY...](#)

[Return to Menu](#)

---

## **I**

[INDIA...](#) [INDONESIA...](#) [IRELAND...](#) [ISRAEL...](#) [ITALY...](#)

[Return to Menu](#)

---

## **J**

[JAMAICA...](#) [JAPAN...](#) [JORDAN...](#)

[Return to Menu](#)

---

## **K**

[KAZAKSTAN...](#) [KOREA...](#) [KUWAIT...](#)

[Return to Menu](#)

---

## **L**

[LEBANON...](#) [LITHUANIA...](#)

[Return to Menu](#)

---

## **M**

[MADAGASCAR...](#) [MALAWI...](#) [MALAYSIA...](#) [MALI...](#) [MALTA...](#) [MAURITIUS...](#) [MEXICO...](#)  
[MOROCCO...](#) [MOZAMBIQUE...](#)

[Return to Menu](#)

---

## **N**

[NAMIBIA...](#) [NETHERLANDS...](#) [NEW ZEALAND...](#) [NICARAGUA...](#) [NIGER...](#) [NIGERIA...](#) [NORWAY...](#)

[Return to Menu](#)

---

## O

[Return to Menu](#)

---

## P

[PAKISTAN...](#) [PANAMA...](#) [PAPUA NEW GUINEA...](#) [PARAGUAY...](#) [PERU...](#) [PHILIPPINES...](#)  
[POLAND...](#) [PORTUGAL...](#)

[Return to Menu](#)

---

## Q

[QATAR...](#)

[Return to Menu](#)

---

## R

[ROMANIA...](#) [RUSSIA...](#)

[Return to Menu](#)

---

## S

[SAUDI ARABIA...](#) [SENEGAL...](#) [SINGAPORE...](#) [SOUTH AFRICA...](#) [SPAIN...](#) [SRI LANKA...](#)  
[SURINAME...](#) [SWAZILAND...](#) [SWEDEN...](#) [SWITZERLAND...](#) [SYRIA...](#)



[Return to Menu](#)

---

## T

[TAIWAN...](#) [TANZANIA...](#) [THAILAND...](#) [TOGO...](#) [TRINIDAD & TOBAGO...](#) [TUNISIA...](#) [TURKEY...](#)  
[TURKMEMISTAN...](#)

[Return to Menu](#)

---

## U

[UGANDA...](#) [UKRAINE...](#) [UNITED ARAB EMIRATES...](#) [UNITED KINGDOM...](#) [URUGUAY...](#)

[Return to Menu](#)

---

## V

[VENEZUELA...](#) [VIETNAM...](#)

[Return to Menu](#)

---

## Y

[WEST BANK AND GAZA...](#) [YEMEN, REPUBLIC OF...](#)

[Return to Menu](#)

---

## Z

[ZAMBIA...](#) [Return to Menu](#)



**U.S. Trade Contacts**

- [Home](#)
- [General NAFTA Info](#)
- [Country Research](#)
- [Industry Research](#)
- [U.S. Trade Contacts](#)**
- [Mexico Contacts](#)
- [Commercial Services](#)

Web Page	Description
<b><u><a href="#">Commercial Export Assistance Center Directory</a></u></b>	Geared towards U.S. businesses, this offers detailed exporting info, including trade rights and international commerce statistics.
<b><u><a href="#">U.S. Small Business Administration</a></u></b>	An informative site for the small American business; offers advice for starters, as well as info about expanding, financing, and reaching into all types of markets.
<b><u><a href="#">U.S. Department of Commerce International Trade Center</a></u></b>	Excellent source of assistance for export programs, international marketing information, and trade promotion.
<b><u><a href="#">Export Assistance Center Directory</a></u></b>	Directory of export assistance centers and primary contacts, categorized by U.S. country.
<b><u><a href="#">U.S. Customs Service</a></u></b>	Excellent source of information about U.S. customs, including sections on importing/exporting, travelling, regulation, and property protection.
<b><u><a href="#">Export-Import Bank of the United States</a></u></b>	Provides detailed information on financial applications for funding for import/exporting as well as a section for small businesses.



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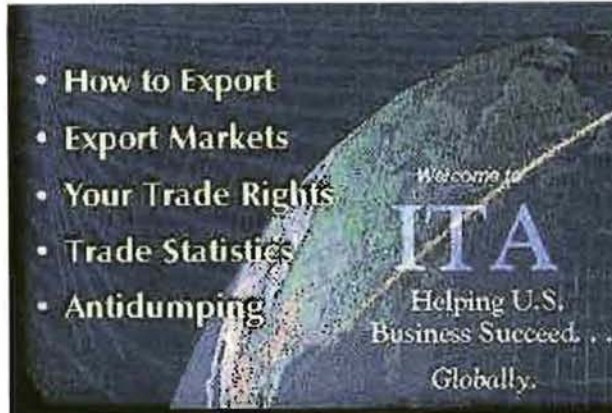
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**ABOUT EX-IM**  
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**PUBLICATIONS**  
**NEWSLETTERS**  
**CONTRACTS or JOBS**  
**ANNUAL REPORT**  
**PARTNERSHIPS**  
**REGIONAL OFFICES**  
**CONTACTS**  
**LINKS**

**US ACTIVITY MAP**  
**SMALL BUSINESS**  
**WORKING CAPITAL**  
**LI ONLINE**  
**ENVIRONMENTAL**  
**COUNTRY & FEE INFO**  
**AFRICA and BRAZIL**  
**PROGRAMS**  
**HOW TO APPLY**  
**BOARD ACTIONS**  
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[Country & Fee Info](#) | [Africa or Brazil](#) | [Programs](#) | [How to Apply](#) | [Board Actions](#) | [Annual Conference](#) | [Comments](#)

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- [Home](#)
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- [Country Research](#)
- [Industry Research](#)
- [U.S. Trade Contacts](#)
- [Mexico Contacts](#)**
- [Commercial Services](#)

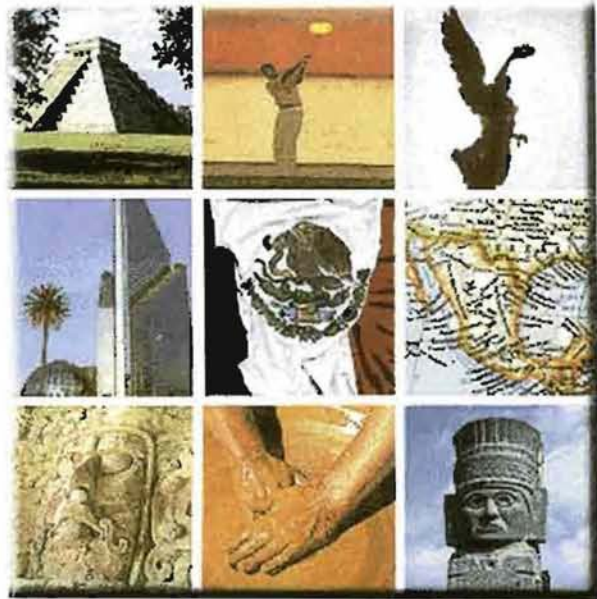
Web Page	Description
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<p style="text-align: center;"><b><u><a href="#">Mexico Channel</a></u></b></p>	<p>Great information of all kinds about including demographic and cultural de well as political and economical links; includes yellow-page listing of Mexic companies; excellent!</p>
<p style="text-align: center;"><b><u><a href="#">BANCOMEXT</a></u></b></p>	<p>Great source for trade leads, news sou general info, and investment guides ab Mexico.</p>
<p style="text-align: center;"><b><u><a href="#">U.S. Embassy in Mexico</a></u></b></p>	<p>Excellent source of info about politica commercial environment of U.S. and also offers services geared specificall Mexican and American citizens.</p>

\* All websites for the Mexico contact page are offered in both Spanish and E



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- [Home](#)
- [General NAFTA Info](#)
- [Country Research](#)
- [Industry Research](#)
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Web Page	Description
<p style="text-align: center;"><b><u><a href="#">Inc. Online Magazine</a></u></b></p>	<p>Provides tutorials and discussion groups on multiple aspects of business world, in cybercommerce, trading rights, and resources; also provides directory of services offered, e.g. marketing plans and plan market entry.</p>
<p style="text-align: center;"><b><u><a href="#">HCI Export Consultants</a></u></b></p>	<p>Offers wide variety of consultant services including research, marketing, logistics and transportation financial planning; also provides export consultation and advice; extensive trade experience in Latin America.</p>
<p style="text-align: center;"><b><u><a href="#">Commercial News USA</a></u></b></p>	<p>Provides a forum for international companies to research and find American product manufacturers; also provides assistance to American companies wanting to export products.</p>



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
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